

# Jessica Sinski

## Carolina Residential Group LLC, NC/SC Realtor

**AGE:** 29

### **WHERE WERE YOU BORN?**

Syosset, New York

### **HOW LONG HAVE YOU LIVED IN CHARLOTTE AREA?**

13 years

### **TELL US A LITTLE BIT MORE ABOUT YOU?**

I have been in Real Estate for over a decade now. Before I moved to Charlotte, I would cold call FSBO leads from the newspaper for the Real Estate firm my mom worked part time at. I have worked under large teams and lead the sales department. I've worked with all types of sales from foreclosures, short sales, estates, tricky investment deals and more! To date, I have been involved in over 725 transactions.

I relocated to Charlotte in 2008 with my family from Queens, NY during my junior year of high school. My parents still have heavy New York accents, but you can almost never tell I am from there, as I don't have the accent anymore. I decided to stay in Charlotte and plant my roots here after graduating from UNC-Charlotte. Growing up, I didn't have any connection to my birth dad. So, during my college years, my mom found one of my cousins on my birth dad's side on LinkedIn, and I got to connect with 2 brothers, my grandma and a whole lotta cousins in Portugal. Majority of my father's family, including my father, live in Portugal and it was really cool to see the culture and meet everyone who had known I existed in the States but had no connection with me. I traveled a lot during this time and mainly solo, which expanded my perspective on a lot of things.

I love to travel, dance, and spend time with my friends, family, and Tux the Pup. Recently, my most exciting moment was getting to remodel a new rental I purchased with my mom and Stepdad and getting to spend lots of time with them. I wouldn't be able to achieve all I have without my circle and I'm glad to have them in my life.

### **DURING YOUR TIME VOLUNTEERING FOR A COMMUNITY ACTIVITY OR PROJECT, WHAT IS YOUR MOST MEMORABLE MOMENT?**

My favorite volunteer project was when I did a study abroad service-learning trip to Ecuador. We went to this after school program that didn't get much funding and our small group got to paint the school over and help the kids with homework and various activities. In addition to that while I was there, I ran my own photo program, where I took photos of each of the kids at the school and left them with printed photos, so they had memories to last them. Many of them haven't had a photo taken to bring home to their family, so this was an extra keepsake I felt was easily done but would leave a lasting impression. I was also able to paint a mural on the wall and leave them with some cool art.

### **IN YOUR OPINION, HOW DO YOU CONTRIBUTE TO THE COMMUNITY? PLEASE BE AS DETAILED AS YOU CAN.**

My life primarily focuses on Real Estate, and each month I hold educational meetings along with 3 other local investors to help investors of all levels learn and grow their businesses. Our team is found on [jointhebuildgroup.com](http://jointhebuildgroup.com) with an update of all our meetings. I've helped mentor beginning agents and investors in the field and have seen many of them become successful over the years.

### **PLEASE LET US KNOW ANY AWARDS OR RECOGNITIONS YOU'VE RECEIVED IN YOUR PROFESSIONAL CAREER:**

I've been featured as a top real estate agent by five-star professional for 5 years in a row and have been published in Forbes, Fortune and Charlotte magazine.

**WHAT ARE YOUR HOBBIES OR INTEREST?**

I love to do crafty projects, dancing and of course all things real estate.

**WHAT IS YOUR FAVORITE QUOTE THAT YOU STAND BY?**

“Genius is 1% talent and 99% percent hard work.” — Albert Einstein

**WHERE DO YOU SEE YOURSELF IN 5 YEARS? 10 YEARS?**

In 5 years, I hope to have a small team and automate my business a little more.

In 10 years, I hope to have replaced my current income with my own portfolio as well as help create more opportunities to those in the community with real estate. I'd hope to be a go to mentor for those.

**CAN YOU SHARE ONE THING THAT IS ON YOUR BUCKET LIST?**

Travel to Greece

**WHEN WAS THE LAST TIME YOU USED YOUR PASSPORT?**

Too long ago. I believe it was January 2019, for the Country Music Cruise.

**WHAT IS A FUN FACT ABOUT YOURSELF THAT NO ONE KNOWS?**

In high school, I played the tuba in the school band because the music teacher told us we could get a scholarship to college just for playing the tuba as an effort to get someone to actually play the tuba in the band. There were 9 tuba players in the band that year. When I moved to North Carolina my junior year of high school, I ended up playing the tuba in the marching band. I also published a children's book after high school, called “Piggy Wiggy, Yum Yum: My Healthy Future!”

**WHO IS YOUR HERO?**

My mom. Watching her raise me as a single parent was inspirational and helped me become the “go-getter” I am today.

**WHAT WAS THE LAST BOOK YOU READ?**

How to do the work by Nicole LePera.

**WHAT WAS THE LAST MOVIE YOU SAW?**

Some less than satisfying movie on Netflix seem to be the trend lately.

**WHAT WAS THE LAST CONCERT YOU SAW?**

Green Velvet at QC Social

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