

# CHRISTINA CHUBACHUK

## AKIN REALTY LLC, OWNER & BROKER IN CHARGE

### AGE:

24

### WHERE WERE YOU BORN?

Santa Barbara, CA

### HOW LONG HAVE YOU LIVED IN CHARLOTTE AREA?

23 years

### TELL US A LITTLE BIT MORE ABOUT YOU?

My name is Christina, and I come from a family that immigrated to the United States 25 years ago. Throughout my lifetime I was taught a very good work ethic and also to constantly seek financial freedom. When I finished high school I was accepted to the University of Charlotte Business school and I was planning a path to be a financial planner, however, my dad had planted the seed of potentially being a real estate agent because the sky is the limit. After one year in the university, I realized that in my opinion, a bachelor's degree in business was strictly to see if you could be disciplined and accountable, and would get you through the door of some businesses. So I left after one year and started my real estate career at 18 years old and have never looked back. I always wanted to be my own boss, and create a company where I could create my own values, mission, and standards. I have just been blessed with so much growth with 10 agents and three more coming this year creating a diverse team and training them to make sure that we are the best of the best in taking care of the real estate needs of our clients in residential, Commercial and Land sales

### DURING YOUR TIME VOLUNTEERING FOR A COMMUNITY ACTIVITY OR PROJECT, WHAT IS YOUR MOST MEMORABLE MOMENT?

One of the biggest lessons that I have learned by volunteering in my community is that the greatest reward is the influence and impact that you have on other people's lives. Seeing the gratefulness of other people because of you taking the time to just pour into them and help them grow and be successful.

### IN YOUR OPINION, HOW DO YOU CONTRIBUTE TO THE COMMUNITY? PLEASE BE AS DETAILED AS YOU CAN.

Being a part of the Slavic Business Association is a great passion of mine because it allows me to take the time to be an example to others and help create a blueprint for a path that would allow them to do the same. My goal in participating with the organization is to show that it is possible to work from the ground up and be successful that even though you immigrate to a completely new place in the country with a new language there are so many opportunities to be taken advantage of.

### PLEASE LET US KNOW ANY AWARDS OR RECOGNITIONS YOU'VE RECEIVED IN YOUR PROFESSIONAL CAREER:

I am also being featured on the magazine of Charlotte's top producer magazine in October: @Charlotterealproducers

### WHAT ARE YOUR HOBBIES OR INTEREST?

My husband and I are also building another business outside of real estate in the e-commerce space that will allow us to create an additional stream of income that would help us retire our families. We are being mentored by a couple that retired in their late 20s and we are on a path to do the same. The reason that it is so important to me is that I can leave a lasting impact and influence on people's lives. Another priority is building a real estate company, pouring into the people that I work with, and F.I.R.E.

I work very hard and try to stay disciplined so that I can grow a future for me and my family and then I will have time to indulge in all my hobbies and my primary interest of traveling the world. I also very much enjoy being a part of the children's ministry, I used to be a Sunday school teacher, and kids choir teacher once I'm able to create more freedom in time I would love to start an educational school and ministry for children.

**WHAT IS YOUR FAVORITE QUOTE THAT YOU STAND BY?**

You miss 100% of the shots you don't take -Wayne Gretzky

**WHERE DO YOU SEE YOURSELF IN 5 YEARS? 10 YEARS?**

In the next five years I hope to have children, I hope to finalize all my systems and create my real estate company to be strong and high-producing team that is known all across the Charlotte metro branding ourselves as being able to take care of all your real estate needs in a one-stop shop. I plan on being able to create enough passive income that replaces my income so that I can stay home and raise my children while my husband takes over our real estate company and I will be the trainer and manager behind the scenes. In 10 years I see myself walking The beaches of the world with my husband and children being able to teach them about the countries while we visit them. My parents, my husband's parents, and my families are all taken care of and they are retired being paid on passive income that we've built. Air B&Bs across the country and beaches, mountains, living in our dream home, dream estate on acreage. Being able to completely disconnect from the world turning off all electronics and just enjoying the time spent with family and friends!

**CAN YOU SHARE ONE THING THAT IS ON YOUR BUCKET LIST?**

I want to be able to retire my grandma, my parents, and my husband's parents. Be able to provide an income so that they no longer have to work.

**WHEN WAS THE LAST TIME YOU USED YOUR PASSPORT?**

The last time I use my passport was a year ago when I flew to St. Lucia on my honeymoon.

**WHAT IS A FUN FACT ABOUT YOURSELF THAT NO ONE KNOWS?**

The only job I've ever had outside of real estate was as a lifeguard for six months.

**WHO IS YOUR HERO?**

To be honest, I don't have a hero, everybody is imperfect so I want to learn from as many people as possible I find valuable characteristics and qualities in a lot of different people such as my parents that are humble and have taught me such an amazing work ethic, Ryan Sir hand is an influencer in the real estate world that I look to for knowledge on growing a real estate brand, people like Elon Musk and Jeff Bezos have been inspirations of how to push the limits and be patient, Trump with his real estate career has been an inspiration, my great grandma has been an example of Christian faith, I could go on and on. I don't have a particular person that I'm trying to be or look like I'm just trying to be the best version and max my OWN full potential.

**WHAT WAS THE LAST BOOK YOU READ?**

12-Week Year by Brian Moran

**WHAT WAS THE LAST MOVIE YOU SAW?**

Ben Hur, 2016

**WHAT WAS THE LAST CONCERT YOU SAW?**

I have never been to a concert.

## **HOW DID THE COVID PANDEMIC AFFECT YOUR PERSONAL OR PROFESSIONAL LIFE?**

While the entire world was freaking out during the Covid pandemic, it was an amazing time for me to really reflect, slow down to speed up! I met my husband in August 2020 and we were married in August 2021 so there was a big personal life change. The Covid pandemic required me to really reevaluate my business and think about how I wanted to move forward and my business flourished, I grew in the commercial market, in residential, and land. I created a reputation as a hustler and a recession-proof agent. It was very sad for all the families that lost loved ones, however, I took it as an opportunity to grow and adapt knowing that something like that could happen again.

[LINKEDIN](#)