

Margaret “Hayley” Watts Hajjar

Corcoran HM Properties, Real Estate Broker

AGE:

29

WHERE WERE YOU BORN?

Tallahassee, Florida

HOW LONG HAVE YOU LIVED IN CHARLOTTE AREA?

6 years

TELL US A LITTLE BIT MORE ABOUT YOU?

My now husband and I moved to Charlotte 6 years ago! We visited a family friend in high school and we knew that’s where we wanted to be after we graduated college. When we moved up here, I started in sales because I had a family friend working at Spectrum. I was a business account executive for 3.5 years and once I realized there wasn’t room to grow, I got a job with SentryOne (a tech company) as an account executive. I started there in January of 2020 before the world ended lol. After a few months, a pandemic, and a furlough, I decided to finally take the leap and get my real estate license. It was always something I really was passionate about but never wanted to risk leaving a job with base and benefits. I dove fast first and spent every day of the week learning and absorbing anything and everything. I never thought I would be rookie of the year at my company and grow my business as fast as I have been able to. I am supported by the best company ever and would not be where I am today without them! I look forward to continuing to establish a name and presence in Charlotte and helping my clients in every aspect of the transaction.

DURING YOUR TIME VOLUNTEERING FOR A COMMUNITY ACTIVITY OR PROJECT, WHAT IS YOUR MOST MEMORABLE MOMENT?

In college, my sorority partnered with a local charity to find a family in need of a home reno. We spent a week fully making over their home and to see their reaction was priceless!

IN YOUR OPINION, HOW DO YOU CONTRIBUTE TO THE COMMUNITY? PLEASE BE AS DETAILED AS YOU CAN.

I feel like I can contribute my honesty and hard work. I feel like in today's world it is very hard to find someone you trust and that is something I truly pride myself on. I never want to come off as another salesperson in my profession because I am helping and guiding clients through their biggest life purchase and the least, I can do is be honest every step of the way. I will honestly give the shirt off my back to a stranger if it helps in any way!

PLEASE LET US KNOW ANY AWARDS OR RECOGNITIONS YOU’VE RECEIVED IN YOUR PROFESSIONAL CAREER:

Rookie of the year, and multiple months of Top Producer.

WHAT ARE YOUR HOBBIES OR INTEREST?

I love doing really long walks around Charlotte with my husband and pup Benji.

WHAT IS YOUR FAVORITE QUOTE THAT YOU STAND BY? How you do anything, is how you do everything! WHERE DO YOU SEE YOURSELF IN 5 YEARS? 10 YEARS?

I see myself establishing a brand/presence in Charlotte. While Charlotte is growing every day I need to find new ways to succeed and make a name for myself. Maybe a family? I would say own my own brokerage by I love my company lol maybe grow my own team? Mentor new agents?

CAN YOU SHARE ONE THING THAT IS ON YOUR BUCKET LIST?

Travel to Italy (I am terrified of flying so to overcome the fear and travel to Italy would be a huge deal!)

WHEN WAS THE LAST TIME YOU USED YOUR PASSPORT?

Went to Mexico for Christmas with our Families! (Pulled a Christmas with the Kranks)

WHAT IS A FUN FACT ABOUT YOURSELF THAT NO ONE KNOWS?

Deathly afraid of elevators and cats (everyone knows though)

WHO IS YOUR HERO?

My dad

WHAT WAS THE LAST BOOK YOU READ?

My client gave me a book that you read daily called "The Daily Stoic"

WHAT WAS THE LAST MOVIE YOU SAW?

Seven (Netflix)

WHAT WAS THE LAST CONCERT YOU SAW?

Justin Bieber

HOW DID THE COVID PANDEMIC AFFECT YOUR PERSONAL OR PROFESSIONAL LIFE?

It completely changed my life. I would never have gotten the courage to leave a job and get my real estate license. It was bittersweet at the time but now I can't imagine doing anything else!

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